



# SOLEX Business Snapshot



**Business Snapshot**

| CURRENT                        |                                | PREVIOUS                       |
|--------------------------------|--------------------------------|--------------------------------|
| 0<br>Total Bonus               | 0<br>Liftoff Bonus             | 0<br>Team A Direct Bonus Total |
| 0<br>Team B Direct Bonus Total | 0<br>Team C Direct Bonus Total | 0<br>Matching Bonus            |
| 0<br>Total Override Bonuses    | 0<br>Personal Order Points     |                                |

Current month →

← Click here for Previous month accumulated Points.

Day 1 of each month, all the squares reset to zero.  
Based on personal / team sales and paid team member subscriptions, numbers in each box can change several times throughout the month.  
Numbers lock in the last day of the month.

Let's look at what each square represents.

**Business Snapshot**

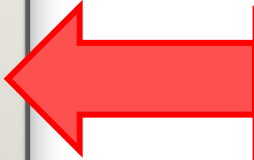
| CURRENT                        |                                | PREVIOUS                       |
|--------------------------------|--------------------------------|--------------------------------|
| 0<br>Total Bonus               | 0<br>Liftoff Bonus             | 0<br>Team A Direct Bonus Total |
| 0<br>Team B Direct Bonus Total | 0<br>Team C Direct Bonus Total | 0<br>Matching Bonus            |
| 0<br>Total Override Bonuses    | 112<br>Personal Order Points   |                                |

- ✓ Yearly Registration Fee and
  - ✓ Monthly Subscription are a MUST
    - To receive commissions
  - ✓ 100 Points minimum to QUALIFY for
    - Gold Match &
    - Global Revenue Sharing Pool
- OPTIONAL: additional personal purchases

Allocation to **A**, **B** or **C** Team is dependent on the Customer's initial purchase MONTH.  
Team A, B and C **Bonus** populate on your Team Member's **Subscription Renewal Date**.

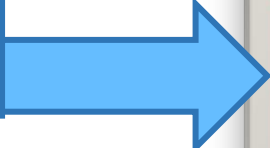
| Business Snapshot              |                                |                                |
|--------------------------------|--------------------------------|--------------------------------|
| CURRENT                        |                                | PREVIOUS                       |
| 0<br>Total Bonus               | 0<br>Liftoff Bonus             | 0<br>Team A Direct Bonus Total |
| 0<br>Team B Direct Bonus Total | 0<br>Team C Direct Bonus Total | 0<br>Matching Bonus            |
| 0<br>Total Override Bonuses    | 0<br>Personal Order Points     |                                |

**TEAM A**  
Enrollment in March, June,  
September & December



| Business Snapshot              |                                |                                |
|--------------------------------|--------------------------------|--------------------------------|
| CURRENT                        |                                | PREVIOUS                       |
| 0<br>Total Bonus               | 0<br>Liftoff Bonus             | 0<br>Team A Direct Bonus Total |
| 0<br>Team B Direct Bonus Total | 0<br>Team C Direct Bonus Total | 0<br>Matching Bonus            |
| 0<br>Total Override Bonuses    | 0<br>Personal Order Points     |                                |

**TEAM B**  
Enrollment in February,  
May, August & November



| Business Snapshot              |                                |                                |
|--------------------------------|--------------------------------|--------------------------------|
| CURRENT                        |                                | PREVIOUS                       |
| 0<br>Total Bonus               | 0<br>Liftoff Bonus             | 0<br>Team A Direct Bonus Total |
| 0<br>Team B Direct Bonus Total | 0<br>Team C Direct Bonus Total |                                |
| 0<br>Total Override Bonuses    | 0<br>Personal Order Points     |                                |

**TEAM C**  
Enrollment in January,  
April, July and October



Liftoff Bonus **REQUIRES** purchasing

- 1) The AO Scan phone & /or tablet,
- 2) Subscription **AND**
- 3) Auto-ship Monthly Subscription

| Business Snapshot         |                           |                           |
|---------------------------|---------------------------|---------------------------|
| CURRENT                   |                           | PREVIOUS                  |
| 0                         | 0                         | 0                         |
| Team B Direct Bonus Total | Liftoff Bonus             | Team A Direct Bonus Total |
| 0                         | 0                         | 0                         |
| Team B Direct Bonus Total | Team C Direct Bonus Total | Matching Bonus            |
| 0                         | 0                         |                           |
| Total Override Bonuses    | Personal Order Points     |                           |

| Business Snapshot         |                           |                           |
|---------------------------|---------------------------|---------------------------|
| CURRENT                   |                           | PREVIOUS                  |
| 0                         | 0                         | 0                         |
| Total Bonus               | Liftoff Bonus             | Team A Direct Bonus Total |
| 0                         | 0                         | 0                         |
| Team B Direct Bonus Total | Team C Direct Bonus Total | Matching Bonus            |
| 0                         | 0                         |                           |
| Total Override Bonuses    | Personal Order Points     |                           |

**Matching Bonus:**

10% from your Gold Enrollees' Gold Enrollees' Income

| Business Snapshot         |                           |                           |
|---------------------------|---------------------------|---------------------------|
| CURRENT                   |                           | PREVIOUS                  |
| 0                         | 0                         | 0                         |
| Total Bonus               | Liftoff Bonus             | Team A Direct Bonus Total |
| 0                         | 0                         | 0                         |
| Team B Direct Bonus Total | Team C Direct Bonus Total | Matching Bonus            |
| 0                         | 0                         |                           |
| Total Override Bonuses    | Personal Order Points     |                           |

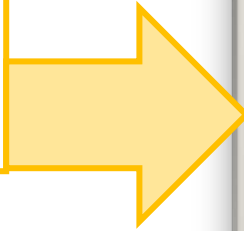
**Total Override Bonuses**

**QUALIFICATIONS:**

- ✓ 100 Personal Order Points (Essentially Subscription)
- ✓ You sponsor QLAs who then build their biz. You earn of % from their sale.

**Total Bonus**, points added from

- Team A, B, C
- Matching Bonus and
- Total Override Bonuses



At the end of the month, the Total Bonus plus Liftoff Bonus (if any) equals Your Commission.

| Business Snapshot              |                                |                                |
|--------------------------------|--------------------------------|--------------------------------|
| CURRENT                        |                                | PREVIOUS                       |
| 0<br>Total Bonus               | 0<br>Liftoff Bonus             | 0<br>Team A Direct Bonus Total |
| 0<br>Team B Direct Bonus Total | 0<br>Team C Direct Bonus Total | 0<br>Matching Bonus            |
| 0<br>Total Override Bonuses    | 0<br>Personal Order Points     |                                |

Example of a QLA with Team A

| Business Snapshot              |                                |                                 |
|--------------------------------|--------------------------------|---------------------------------|
| CURRENT                        |                                | PREVIOUS                        |
| 84<br>Total Bonus              | 0<br>Liftoff Bonus             | 50<br>Team A Direct Bonus Total |
| 0<br>Team B Direct Bonus Total | 0<br>Team C Direct Bonus Total | 0<br>Matching Bonus             |
| 34<br>Total Override Bonuses   | 112<br>Personal Order Points   |                                 |

Example of a QLA with Team A & B

| Business Snapshot                |                                |                                  |
|----------------------------------|--------------------------------|----------------------------------|
| CURRENT                          |                                | PREVIOUS                         |
| 224<br>Total Bonus               | 0<br>Liftoff Bonus             | 101<br>Team A Direct Bonus Total |
| 123<br>Team B Direct Bonus Total | 0<br>Team C Direct Bonus Total | 0<br>Matching Bonus              |
| 0<br>Total Override Bonuses      | 112<br>Personal Order Points   |                                  |

Examples of a QLA with  
Team A, B and C

One Sale

| Business Snapshot                |                                  |                                  |
|----------------------------------|----------------------------------|----------------------------------|
| CURRENT                          |                                  | PREVIOUS                         |
| 857<br>Total Bonus               | 237<br>Liftoff Bonus             | 241<br>Team A Direct Bonus Total |
| 431<br>Team B Direct Bonus Total | 118<br>Team C Direct Bonus Total | 22<br>Matching Bonus             |
| 45<br>Total Override Bonuses     | 112<br>Personal Order Points     |                                  |

2 Sales

| Business Snapshot                |                                  |                                  |
|----------------------------------|----------------------------------|----------------------------------|
| CURRENT                          |                                  | PREVIOUS                         |
| 933<br>Total Bonus               | 440<br>Liftoff Bonus             | 157<br>Team A Direct Bonus Total |
| 319<br>Team B Direct Bonus Total | 267<br>Team C Direct Bonus Total | 0<br>Matching Bonus              |
| 190<br>Total Override Bonus      | 112<br>Personal Order Points     |                                  |

- Each month rotates as to which Team will be Gold (55%), Silver (45%) and Bronze (35%).
- Each new Customer is placed automatically to generate the highest % Commission which is Gold.
- As your Team grows, the number of QLAs within each Team (A, B, C) may be balanced or not.
  - From Customer Enrollment #7 onward, you can request WITHIN ONE WEEK, that the new Customer be placed elsewhere to keep the Team Numbers balanced. However, the Commission from that sale will then be less - Silver (45%) or Bronze (35%).

*Additional information can be found in your Backoffice Training section.*

Commission specifics are subject to change.